Dos Rios Announces Investment in VirTex

AUSTIN, TEXAS – Dos Rios Partners, a Texas-based private-equity firm, has provided equity and mezzanine capital to Austin-based VirTex Enterprises ("VirTex" or "the Company") to enable the Company to acquire MTI Electronics, headquartered near Milwaukee, Wisconsin.

Both VirTex and MTI are contract manufacturers of niche electronic products and prototypes for other companies. The combined entity supports customers in the industrial, computer, networking, automotive, defense, aerospace, medical, homeland security and other sectors.

"We entered into a letter of intent to acquire MTI but had a short time in which to close," said VirTex CEO Brad Heath. "We therefore partnered with Kevin Benoit and Wayne Patterson at Dos Rios. From his days as the CEO of Texas Microsystems, Wayne had an uncommonly strong understanding of the electronic manufacturing business. This understanding, combined with Kevin's thoughtful financial engineering, enabled Dos Rios to customize an equity and debt solution that both fit our needs precisely and enabled us to close the acquisition on a timely basis.

"We are delighted to have Dos Rios as an investor, a board member and an advisor."

"We are privileged to have the opportunity to partner with Brad and VirTex," said Benoit. "Brad has built a dynamic company and the combination with MTI creates a truly best-in-class organization with its expanded geographic reach and multi-facility manufacturing capabilities. We look forward to working with him and his team."

About VirTex

Founded in 1999, VirTex offers turnkey solutions including design, manufacturing, supply chain management and fulfillment services. The company has earned industry accolades for its environmentally conscious initiatives, such as lead-free manufacturing. VirTex is a member of the Progressive Manufacturing 100 Hall of Fame and a previous recipient of Managing Automation magazine's Progressive Manufacturer of the Year.

About Dos Rios Partners

Dos Rios Partners is a lower middle market private equity firm based in Austin, Texas. The firm invests in proven, established companies with approximately $3 to $12 million of EBITDA and works alongside management as an engaged, collaborative partner, with patient, flexible capital: equity, debt or a combination, control or non-control. For more information, visit www.dosriospartners.com.

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